WELLS FARGO Wealth & Investment Management

August 2024

3 Keys with Sol Gindi

>> Sol Gindi (Head of Wells Fargo Advisors & WIM Client Relationship Group, Wells Fargo Wealth & Investment Management):

Hi, I'm Sol Gindi, the head of Wells Fargo Advisors. Financial advisors like you consider the best options for their practice and their clients.

If you're looking for more ways to provide more solutions and more support for your clients, I want you to ask yourself three questions.

First, do you have what you need to succeed? Do you have access to everything your clients might need to help them reach their financial goals?

The wealth and investment management capabilities of Wells Fargo are very broad and go well beyond core investment portfolios and routine banking support. Advisors who work with us enjoy direct access to our three centers of excellence that focus on comprehensive advice and planning, robust investment solutions and expansive banking, lending and trust capabilities for your clients.

Next, are the goals of your current firm aligned with your own goals and values?

Here, we don't just have one business model for your practice. We have multiple, including a traditional private client model, a bank partnership model, and the option of running your own independent business while still leveraging everything that wealth and investment management has to offer.

And finally, a little bit about us and how we work. Leaders throughout the organization are here to support our advisors and clients.

That's 100% of my job.

We are committed to supporting the growth of your practice and we take personal ownership of challenges when they arise. When you join Wells Fargo's Wealth and Investment management team, you open the door to more resources and more support for your practice and for your clients. You deserve more and we want to help you achieve that.

So the last question What are you waiting for? Talk to us to learn more about how we can help you achieve your goals.

Thank you.

Wells Fargo Wealth and Investment Management logo