

July 2024

## Video - Why we're here: Voices of Wells Fargo Advisors

**[Footage of financial advisors attending a corporate conference in a large event space. ]**

>Melanie Avery (Senior Financial Advisor): Our team really dug deep into where we wanted to be and why. And we felt like the top senior leadership really understood our vision. And Wells Fargo was the right culture for us.

**[More similar footage of financial advisors attending an informational session.]**

> Todd Lapinson (Senior Financial Advisor): Wells Fargo Advisors is not only one of the largest financial institutions, but the resources that we have at our fingertips are second to none.

> Randy Cathcart (Senior Financial Advisor): Whatever the client need is, we can get to somebody who specializes in that area.

> Joseph Frank (Senior Financial Advisor): Banking, investments, lending, trust services.

> Randy Cathcart (Senior Financial Advisor): Banking services and lending services and alternative investments...

> Joseph Frank (Senior Financial Advisor): We sew together all of those different services under one roof.

**[Footage of financial advisors attending a training session. Then, a female advisor sits alone reviewing data.]**

> Danielle Sollecito (Senior Financial Advisor): You are able to start in a bank branch if you are looking to build your business. You're able to come over and be in that traditional brokerage. To have your own business and be independent with the resources, still, of Wells Fargo. And you can do that without having to go to another company.

**[More similar footage of financial advisors in discussion, and then appearing in a panel on stage.]**

> Dennis Coleman (Senior Financial Advisor): I tell everyone, only make a move if it's the right thing for your clients. Our business has done nothing but grow over the 12 years that I've been at the firm.

> Deanna Quintanilla (Senior Financial Advisor): Wells Fargo has really given me the platform to be the type of advisor I want to be, build my practice the way I want. I've really been well-supported for 19 years.

> Randy Cathcart (Senior Financial Advisor): There's no better time to join Wells Fargo Advisors than now.

**[Footage transitions to a full-screen exterior image of the Wells Fargo offices at Hudson Yards, Manhattan, New York. The image de-focuses to a text graphic. The text reads as follows:]**

**[Wells Fargo Wealth & Investment Management Logo]**

**[See why advisors choose to build their legacy at Wells Fargo Advisors.]**

**[joinwfadvisors.com] [www.joinwfadvisors.com](http://www.joinwfadvisors.com)**

Wells Fargo is an Affirmative Action and Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, status as a protected veteran, or any other legally protected characteristic. Wells Fargo & Company. Bank products and services are available through Wells Fargo Bank, N.A., Member FDIC. Brokerage products and services are offered through Wells Fargo Advisors, a trade name used by Wells Fargo Clearing Services, LLC, and Wells Fargo Advisors Financial Network, LLC, Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company.

PM-01102026-6778193.1.1 ©2024 Wells Fargo Clearing Services, LLC. All rights reserved.