



Advisors

“Protection Planning: Family” Video Transcript

Investment and Insurance Products are:

- **Not Insured by the FDIC or Any Federal Government Agency**
- **Not a Deposit or Other Obligation of, or Guaranteed by, the Bank or Any Affiliate**
- **Subject to Investment Risks, Including Possible Loss of Principal Amount Invested**

Your family depends on you. Protection Planning can help you know your family will have the financial resources they need should something happen to you.

For instance, what if your child wants to go to college someday? If you're not there, will there be money for their education? Design your protection plan around your child's age and education goals. Because these costs are often temporary you may want to consider term life and disability to ensure tuition funds are there.

You depend on your partner and they depend on you. If you were unable to work because of illness or weren't there at all, can your nest egg provide your partner all they need? Review your debts, budget, and financial goals to ensure your partner stays protected. You might consider adding life and disability insurance if there have been any changes. With life and disability insurance as part of your protection planning you can help your partner replace lost income, pay off the mortgage and take care of other debts.

Many parents are living longer and look to their adult children to help with care. Review who in your family depends on you and calculate how much you contribute to their needs. With life and

disability insurance as part of your protection planning, you can help ensure you're able to continue supporting them should something happen to you.

Protection Planning helps safeguard your portfolio from the unexpected and can provide additional security, confidence, and control of your wealth throughout life's WHAT IFs. Talk with your Financial Advisor for guidance on what kind of protection is right for you. Together, we can help plan for your life's WHAT IFs.

[Image on screen: Talk with us today. We can help with your Protection Planning.]

[Image on screen: Need help finding an advisor? Call us at 866-224-5708 or visit wellsfargoadvisors.com]

Guarantees are based on the claims-paying ability of the issuing insurance company.

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PM-11152025-6628362.1.1

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